

# **Econ 133 – Global Inequality and Growth**

## **Inequality between individuals**

Gabriel Zucman

[zucman@berkeley.edu](mailto:zucman@berkeley.edu)

## **What we've learned so far:**

Trends in the functional distribution of income

- The capital share is rising, the labour share falling
- What theories can account for this evolution

Now we move to the interpersonal distribution of income, starting with the tools

## Roadmap

1. Data sources to study inequality between individuals
2. Metrics: Gini coefficient, Pareto-Lorenz coefficient, top shares
3. Unit of observation

# 1 Data sources for interpersonal inequality

## 1.1 Survey data

- Surveys are a popular data source to study inequality:
  - Ask a sample of families about their income, wealth...
  - Lots of socio-demographic characteristics
  - Revolutionized empirical research in second half of 20th century

- Numerous household surveys now available:
  - Luxembourg income study (40 countries, 1968–)
  - Luxembourg wealth studies (12 countries, 1994–)
  - World Bank Living Standard Measurement Studies (39 countries, 1985–).
- Survey data are useful, but insufficient:
  - Large gap between surveys and macro totals
  - Practical pbs: non-response & under-reporting at the top

## 1.2 Tax data

- Tax administrations have published tabulations of income by size of income since beginning of income tax (usually early 20th century)
- In recent decades, availability of micro-samples of tax returns
- Kuznets (1953) first to use tax data to compute top income shares
- Extended by Atkinson, Piketty, Saez (2011) and others

## Limits of tax data:

- Miss tax evasion
- Miss legally tax-exempt income
- Ex: US tax data only capture 60% of US national income
- Incomplete information on distribution within bottom 90%

## 1.3 Distributional national accounts

DINAs = decompositions of national account aggregates such that:

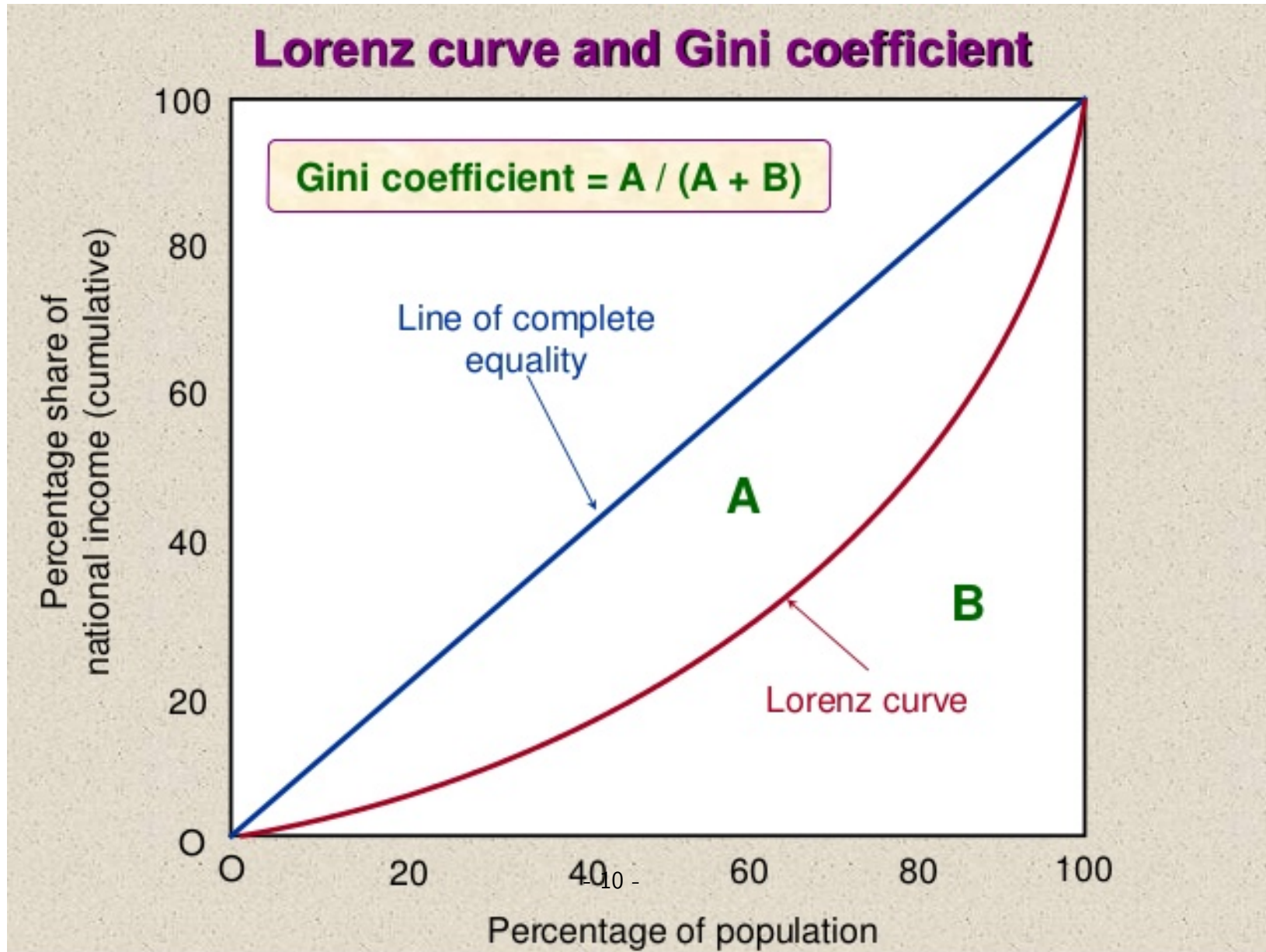
- Distributions of income, wealth, saving, taxes, transfers... are consistent with what survey/tax data show
- Totals match macro aggregates
- Current attempt to compile DINAs throughout the world:  
<http://WID.world>



## 2 How to quantify inequality?

### 2.1 Gini coefficient

- Inequality often summarized by Gini coefficient  $G$
- Lorenz curve shows % of income earned by people below fractile  $p$
- $G = 2 \times$  area between 45 degree line and Lorenz curve
- $G = 0$  means Lorenz curve is the 45 degree line = perfect equality



## 2.2 Income and wealth shares

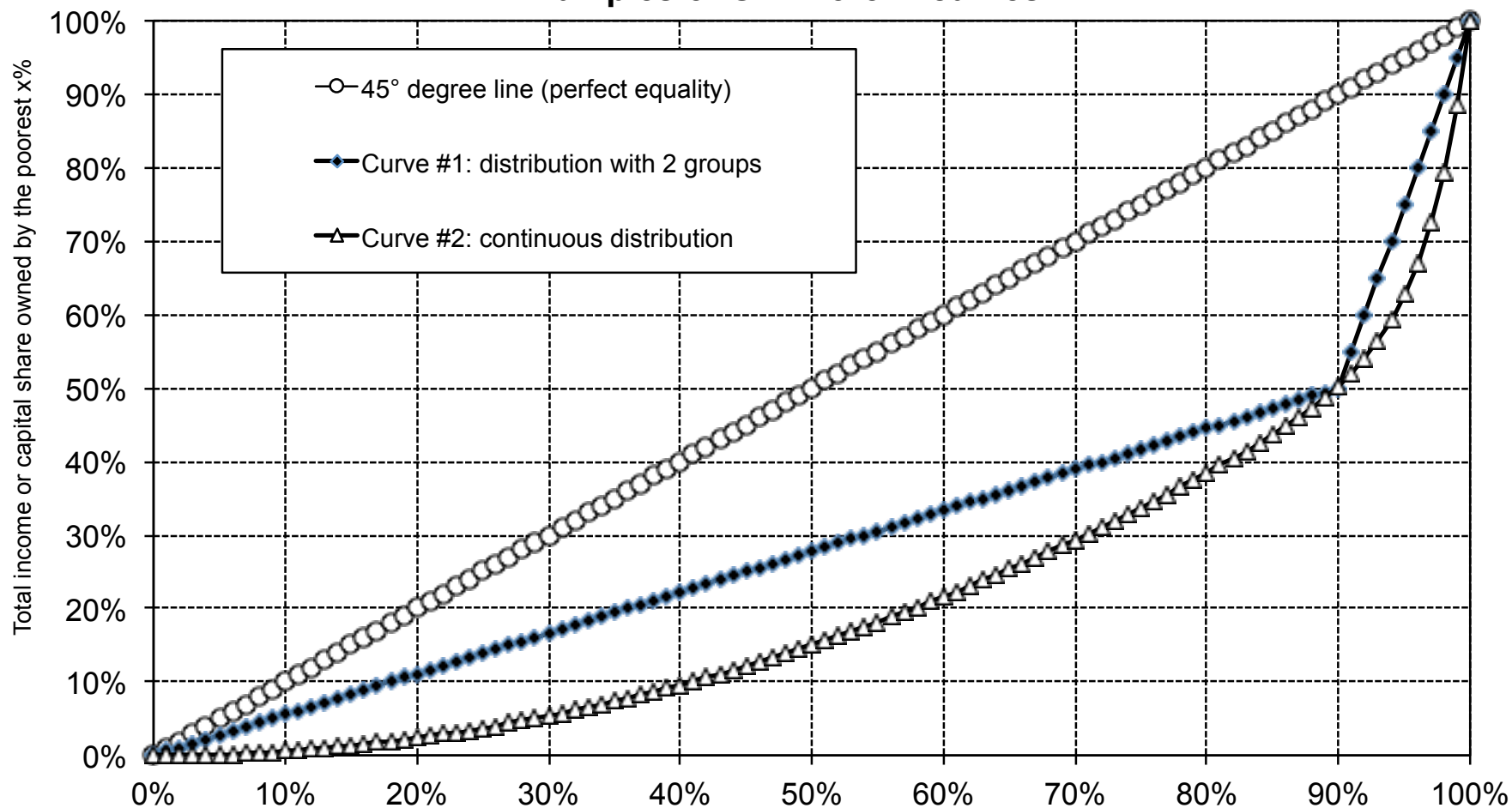
- Problem of Gini: quite abstract & requires lots of data
- Shares are more concrete (“the top 1% income share”)

What is the link between the Gini coefficient and top shares?

- Let's consider a finite number of income groups
- Individuals below percentile  $p_1$  own a share  $s_0$  of income, individuals between  $p_1$  and  $p_2$  own a share  $s_1$ , etc.

- Ex: Assume there are 2 groups, and that both groups are homogenous
- Ex:  $p_1 = 0.9$ ,  $s_0 = 0.5$ ,  $s_1 = 0.5$ . I.e., the bottom 90% and the top 10% both own 50% of total income
- With two homogenous groups, geometrically easy to show that  $G = s_1 + p_1 - 1$

### Examples of Gini-Lorenz curves



Curve 1 assumes that the poorest 90% and the richest 10% own 50% of total income or capital each, and that both groups are homogenous (hence a linear curve); curve 2 assumes a continuous distribution

## 2.3 Pareto coefficients

- Another useful metric of inequality is the Pareto coefficient
- At the top, income & wealth well approx. by Pareto distributions
- Pareto distributions have a probability density function

$$f(y) = \frac{ac^a}{y^{1+a}}$$

- and a cumulative distribution function  $1 - F(y) = (c/y)^a$
- with  $c = \text{constant}$  and  $a = \text{Pareto coefficient}$

- Key property of Pareto distributions: ratio average/threshold = constant
- Note  $y^*(y)$  average income of pop. above threshold  $y$ . Then:

$$y^*(y) = y \frac{a}{a-1} = yb$$

- $b$  is called the inverted Pareto-Lorenz coefficient
- If  $a=2$ ,  $b=2$ : average income above \$100,000 = \$200,000; average income above \$1 million = \$2 million, etc.
- US 1970s, income:  $b = 1.7-1.8$  ( $a = 2.2-2.3$ )

- US 2010s, income:  $b = 2.2\text{--}2.5$  ( $a = 1.7\text{--}1.8$ )
- For wealth distributions,  $b$  can be larger than 3
- $b =$  index of concentration
- Pareto coefficients are easy to estimate using tabulations
- See Kuznets 1953, and Atkinson, Piketty and Saez 2011 for graphs on  $b$  coeff over time & across countries



The Pareto coefficient  $a$  is  $a = 1.7$  in country A and  $a = 1.5$  in country B. Therefore, income is more concentrated at the top in country A than in country B.

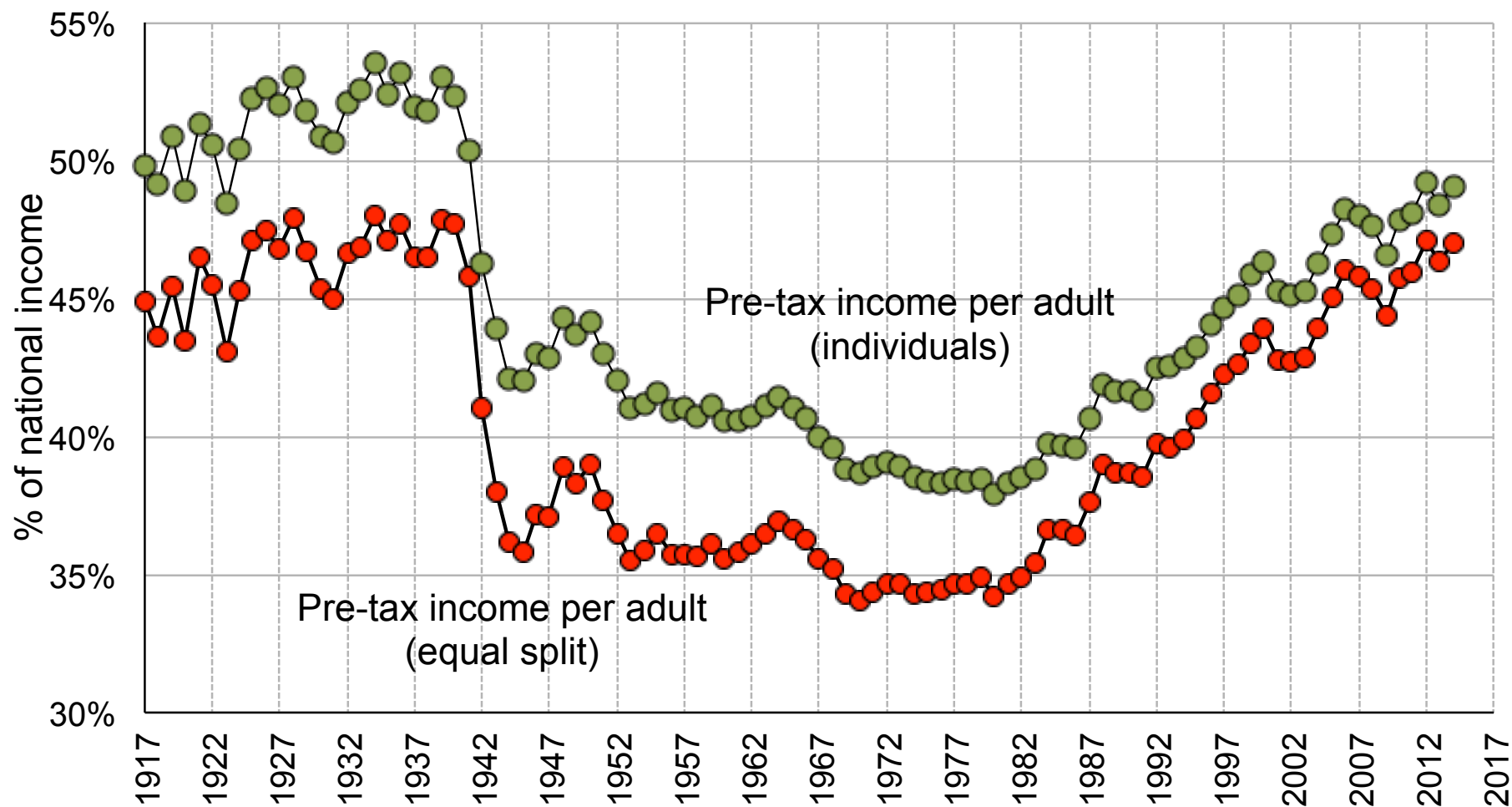
A — Yes

B — No

### 3 Unit of observation

- Individual adult: assumes no sharing of resources between spouses
- Equal-split adults: assumes full sharing of resources
- Tax unit  $\approx$  households: relevant for tax policy simulations

### Top 10% pre-tax income share: equal-split vs. individuals



Source: Appendix Table II-B9.

## References

Alvaredo, Facundo, “A Note on the Relationship between Top Income Shares and the Gini Coefficient”, *Economics Letter*, 2011 (web)

Atkinson, Anthony, Thomas Piketty, and Emmanuel Saez “Top Incomes in the Long-Run of History”, *Journal of Economic Literature*, 2011 (web)

King, Gregory, *Natural and Political Observations and Conclusions Upon the State and Condition of England*, 1696, 45p.

Kuznets, Simon *Shares of Upper Income Groups in Income & Saving*, 1953