

# **Eco L3 - Globalization, Inequality, and Redistribution**

## **Lecture 1: What is Income? What is Capital?**

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## Roadmap

1.  $\text{Income} = \text{domestic output} + \text{net foreign income}$
2.  $\text{Income} = \text{labor income} + \text{capital income}$
3. Functional vs. personal income distribution
4. What is capital
5. The capital/income ratio in the long run

# 1 Income = domestic output + net foreign income

National income  $Y$  of a country = net domestic output  $Y_d$  + net foreign income

At world level:  $Y = Y_d$

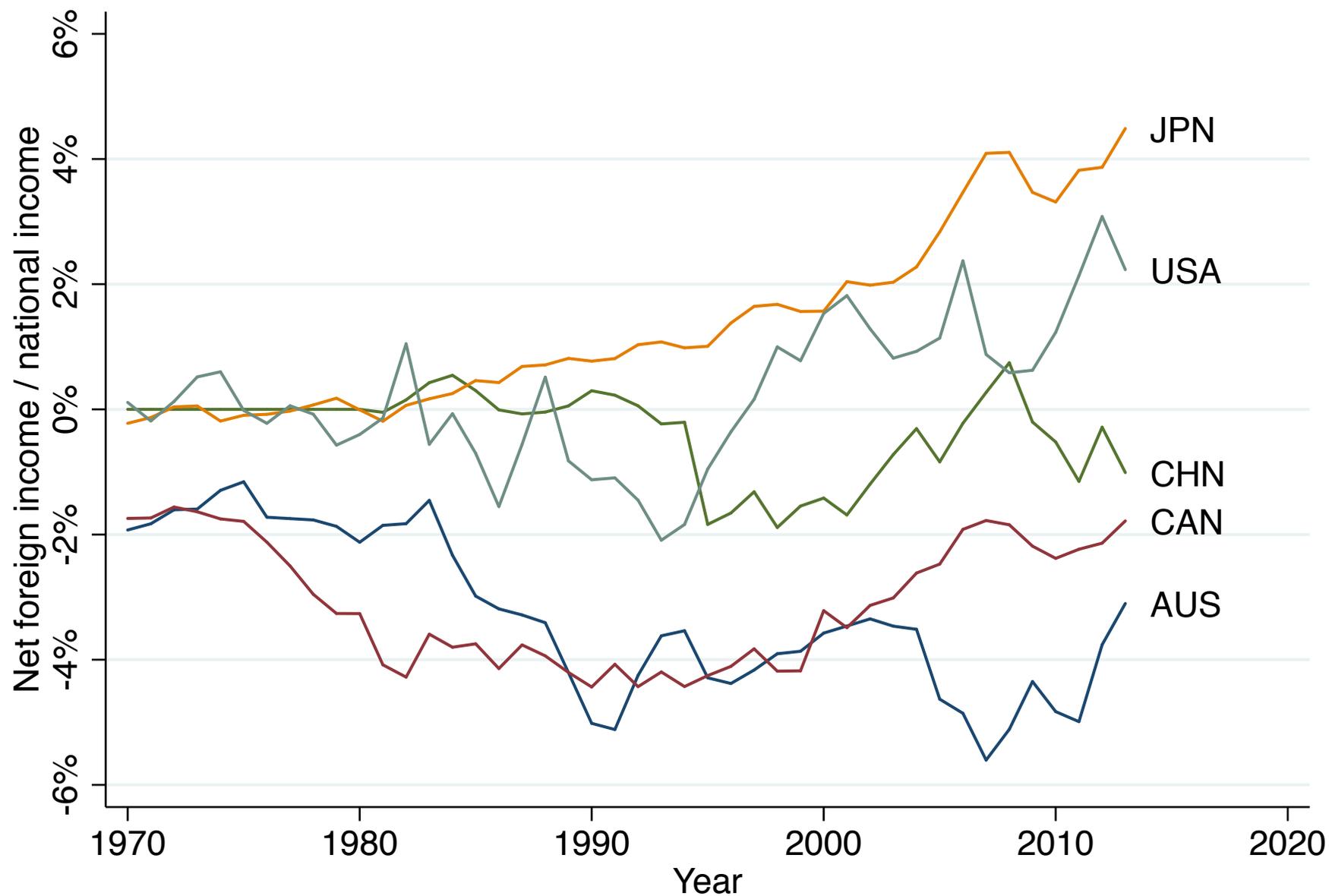
## 1.1 Net domestic output $Y_d$

- Net domestic output  $Y_d = F(K, L)$
- Net domestic output  $Y_d = \text{GDP} - \text{capital depreciation}$

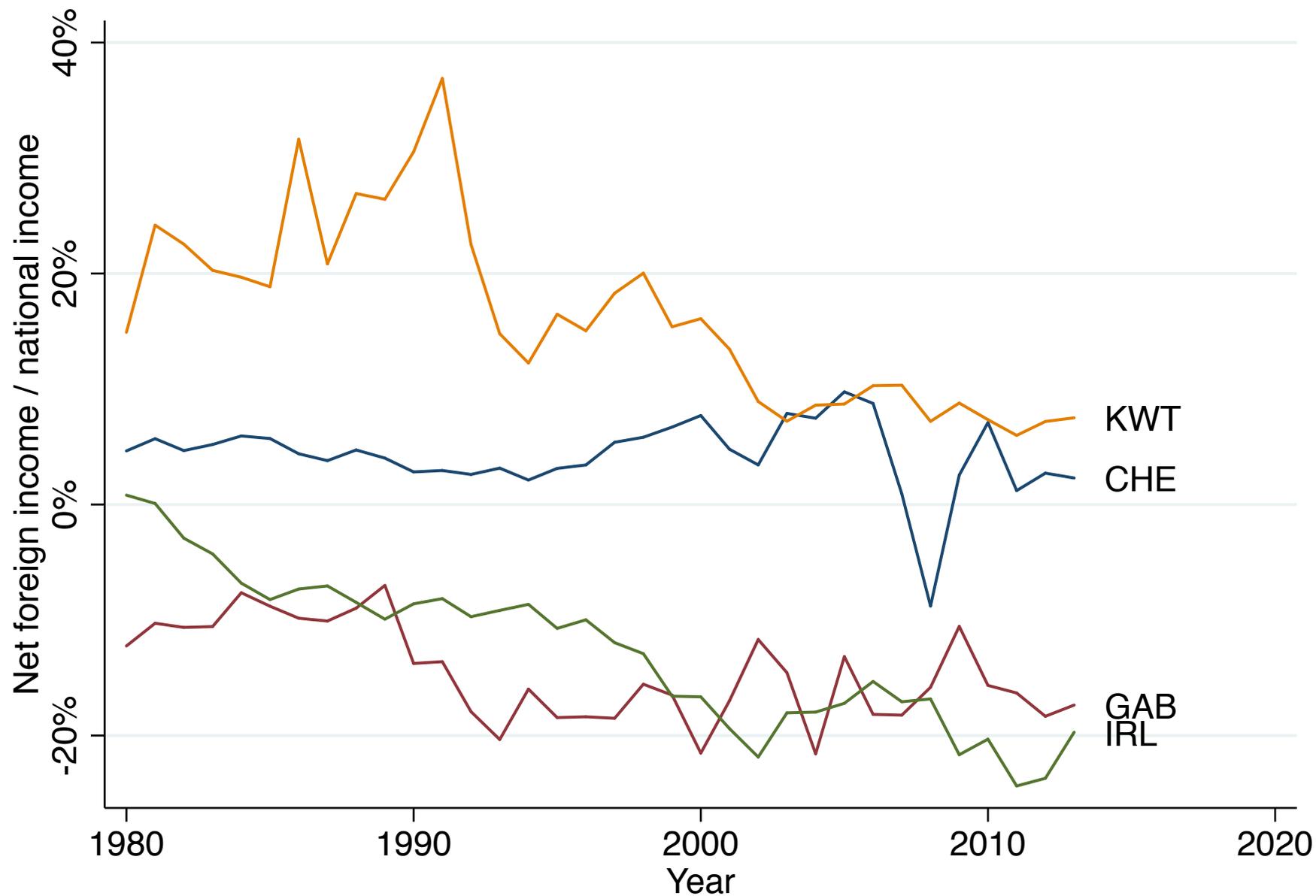
- GDP = gross domestic product = economy-wide value-added = the value of all goods and services sold to final users =  $C + I$
- Depreciation: loss in the value of capital due to passing of time
- Depreciation is  $\approx 10\text{-}15\%$  of GDP  $\approx 2\text{-}3\%$  of capital stock  $K$
- Depreciation varies with asset mix (buildings vs. software)
- Depreciation varies with geography  $\rightarrow$  harder to accumulate  $K$  in humid countries, exposed to cyclones.

## 1.2 Net foreign income

- Net foreign income = net foreign labor income + net foreign capital income
- Net foreign labor income: wages of cross-border workers. Typically negligible (except in tiny countries like Luxembourg)
- Net foreign capital income: dividends, interest, rents generated by cross-border assets. Can be large (and either  $> 0$  or  $< 0$ )



Data source: World Bank's World Development Indicators



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## 1.3 What determines net foreign income?

- Net foreign capital income =  $FA \times r_A - FL \times r_L$
- $FA - FL$  = foreign assets minus foreign liabilities = net foreign asset position (NFA)
- $FA, FL$ : depends on stage of development; demography; home bias; financial account policies
- $r_A, r_L$ : depends on composition of external assets; exorbitant privilege; tax avoidance. See Gourinchas and Rey (2007)

## 2 Income = labor income + capital income

- $Y = F(K, L) + \text{net foreign income} = Y_K + Y_L$
- $Y_K = \text{capital income (domestic + foreign)} = \text{corporate profits} + \text{rents} + \text{interest} + \text{K component of mixed income}$
- $Y_L = \text{labor income (domestic + foreign)} = \text{wages} + \text{supplements to wages} + \text{labor component of mixed income}$
- $\alpha = Y_K/Y = \text{share of capital in national income} \approx 25\text{-}30\%$
- $1 - \alpha = Y_L/Y = \text{share of labor in national income} \approx 70\text{-}75\%$

### 3 Functional vs. personal income distribution

- Functional income distribution: distribution of  $Y = Y_K + Y_L$  across factors of production  $K$  and  $L$
- What classical economists were mostly interested in
- Personal income distribution: distribution of  $Y = \sum_i y_i$  across individuals  $i$
- What today's economists are mostly interested in

- Both are related, since  $y_i$  depends on:
  - Distribution of  $y_{Li}$  across individuals  $i$
  - Distribution of  $y_{Ki}$  across individuals  $i$
  - Relative size of  $Y_K = \sum_i y_{Ki}$  and  $Y_L = \sum_i y_{Li}$
  - Correlation between  $y_{Li}$  and  $y_{Ki}$

## 4 Capital and wealth: definition

### 4.1 Private wealth

- Private wealth  $W = \text{assets} - \text{liabilities}$  of households
- Assets = all non-financial (housing, land...) and financial assets (equities, bonds, bank deposits...)
- Recorded in national balance sheets

## 4.2 Public wealth

- Public wealth = assets – liabilities of the government
- Liabilities = public debt; assets = schools, roads, barracks...

## 4.3 National wealth

- National wealth = private wealth + public wealth

National wealth can be decomposed as follows:

- National wealth = domestic capital  $K$  + net foreign assets
- $K$  = domestic capital = land + housing + other domestic capital
- At world level: wealth = capital
- Key reference for data on wealth and its composition: World Inequality Database, <http://wid.world>

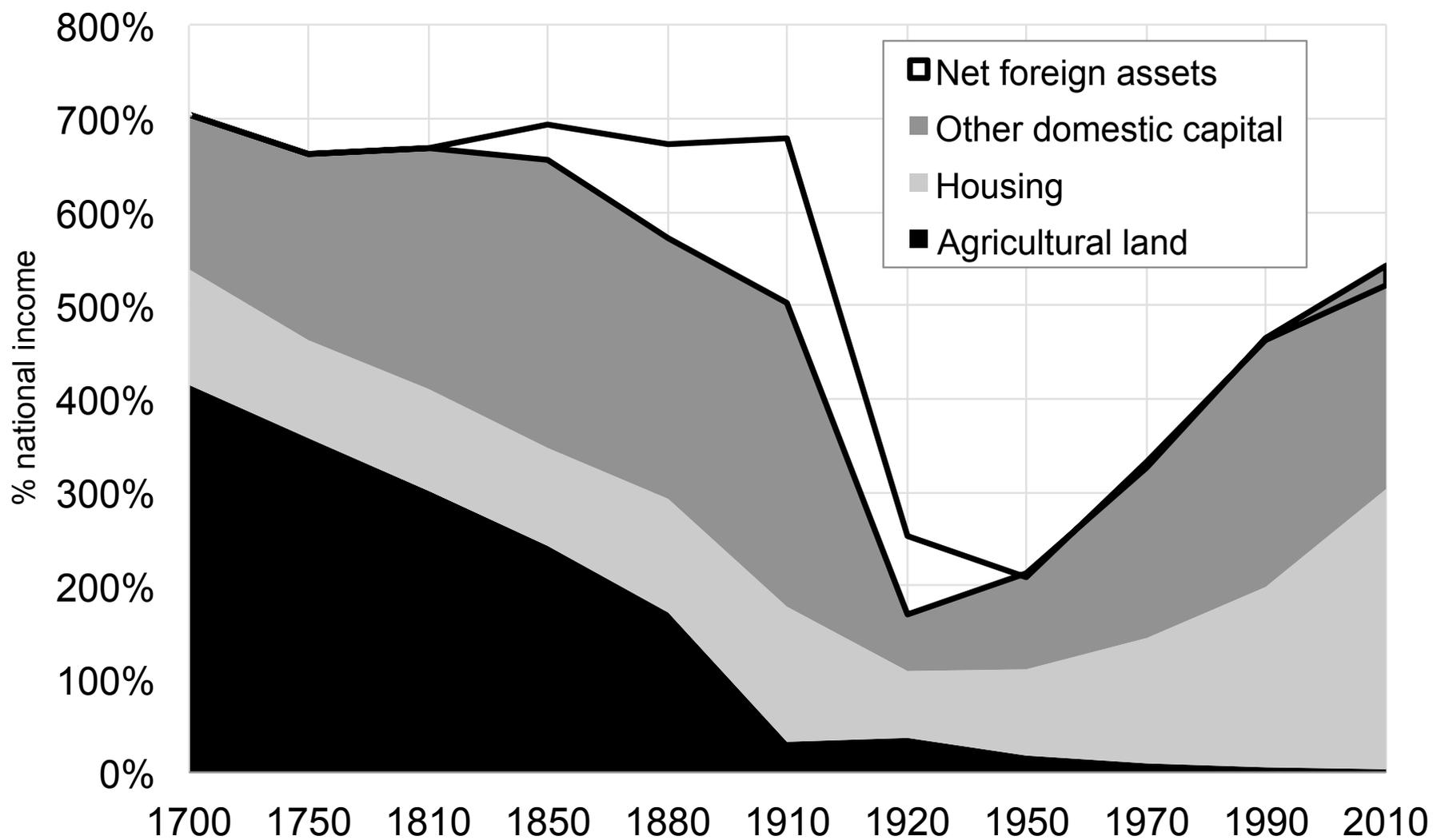
## 5 The capital/income ratio in the long run

Object of interest  $\beta = W/Y$

### 5.1 Data sources

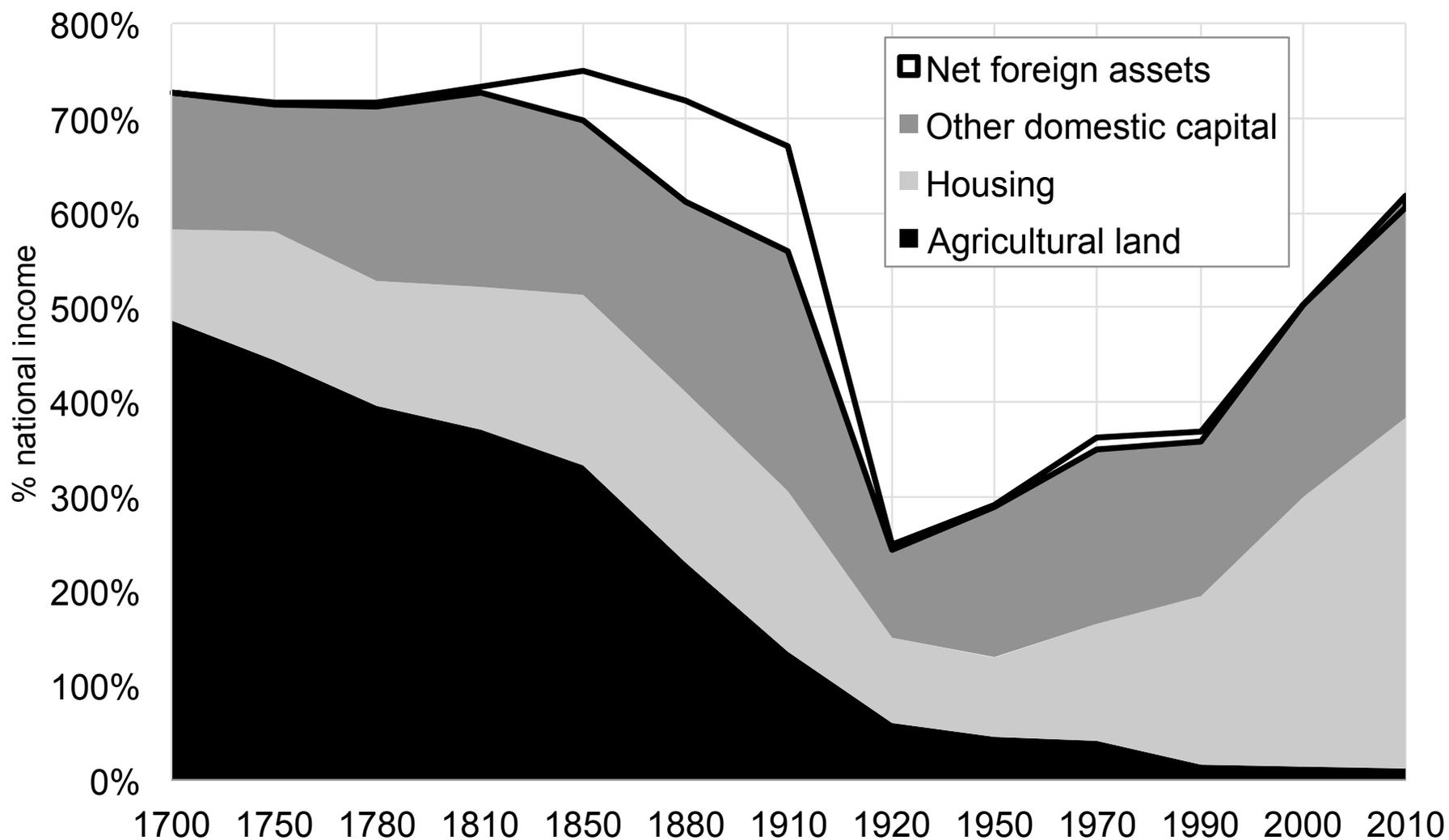
- Long tradition of national wealth estimates in Britain and France in 18th-19th centuries
- Not sufficiently precise to study short-run fluctuations; but fine to study broad orders of magnitudes and long-run evolutions

### The changing nature of national wealth: UK 1700-2010



Source: Piketty and Zucman (2014). National wealth = agricultural land + housing + other domestic capital goods + net foreign assets

### The changing nature of national wealth: France 1700-2010



Source: Piketty and Zucman (2014). National wealth = agricultural land + housing + other domestic capital goods + net foreign assets

## 5.2 The long-run wealth-income ratio: $\beta = s/g$

In the long-run, the wealth to income ratio  $\beta$  is equal to the ratio of the saving rate  $s$  by the growth rate  $g$

Proof of the formula  $\beta = s/g$  :

- $W_{t+1} = W_t + s_t Y_t$
- Divide both sides by  $Y_{t+1} = Y_t(1 + g_t)$  to get:

$$\beta_{t+1} = \frac{W_t + s_t Y_t}{Y_t(1 + g_t)} = \frac{\beta_t + s_t}{1 + g_t}$$

In steady state:

- $\beta_t = \beta_{t+1}, s_t = s, g_t = g$
- Plug in above equation, solve for  $\beta$ , and get  $\beta = s/g$

Ex: if  $s = 10\%$  and  $g = 3\%$  then  $\beta = 333\%$

Ex: If  $s = 10\%$  and  $g = 1.5\%$  then  $\beta = 666\%$

Only assumption:  $W_{t+1} = W_t + s_t Y_t$ , i.e., no capital gains or losses (a.k.a. “asset price effects”)

## 5.3 Where does $s$ come from?

Different reasons why people save:

- Precautionary saving
- Life-cycle saving
- Leaving bequests
- Wherever  $s$  comes from,  $\beta = s/g$  absent capital gains/losses

## 5.4 The link between capital income and wealth

- Define  $r$  = average rate of return to wealth =  $Y_K/W$
- **Basic accounting relationship:**  $\alpha = r \times \beta$
- Typical values:  $\beta = 600\%$ ,  $r = 5\%$ ,  $\alpha = 30\%$
- In practice, average rate of return to capital  $r$  varies a lot across assets and over individuals